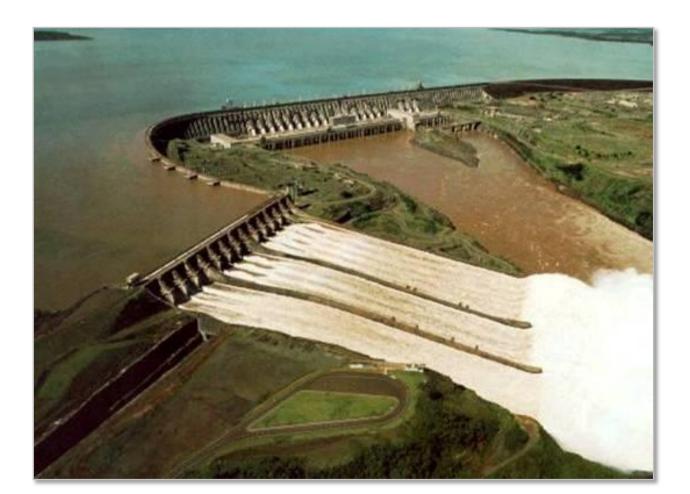
Regulation of the Brazilian Power Industry

Jerson Kelman

CEO of Light and former general-director of ANEEL Harvard Kennedy School – April 23, 2012



Brazil power sector at glance

(year 2009)

Installed capacity:

107 GW 73% is hydro

Peak demand:

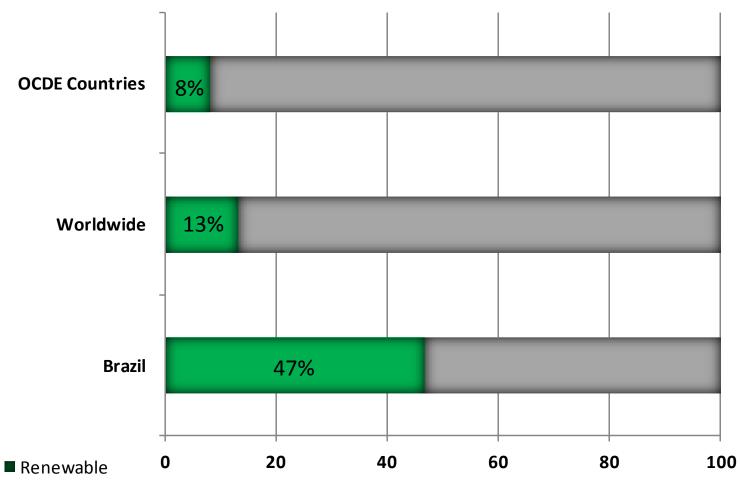
65 GW (comparable to England or Italy)

Average production:

51GWx8760h/y = 447 TWh/y 90% is hydro

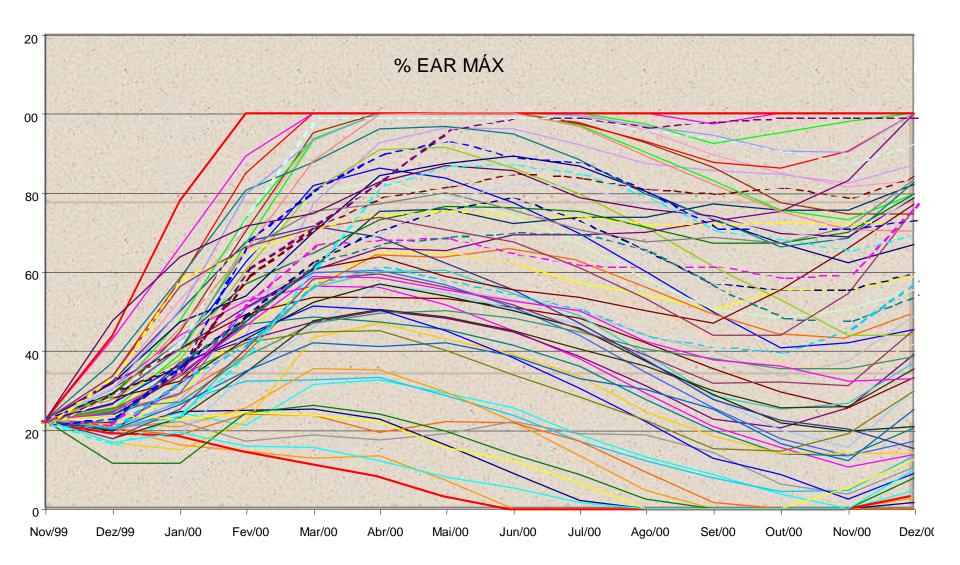


Brazilian energy is renewable due to hydro and ethanol (year 2009)

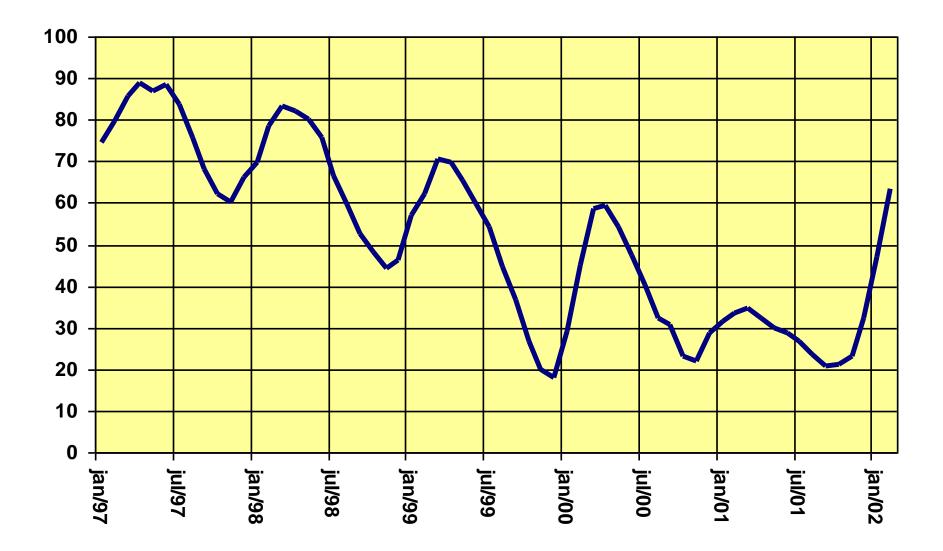


Non-renewable

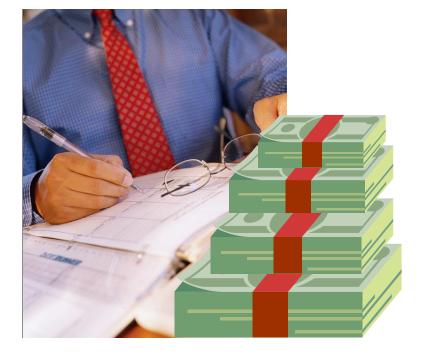
Hydrological uncertainty



Storage of energy in the water reservoirs

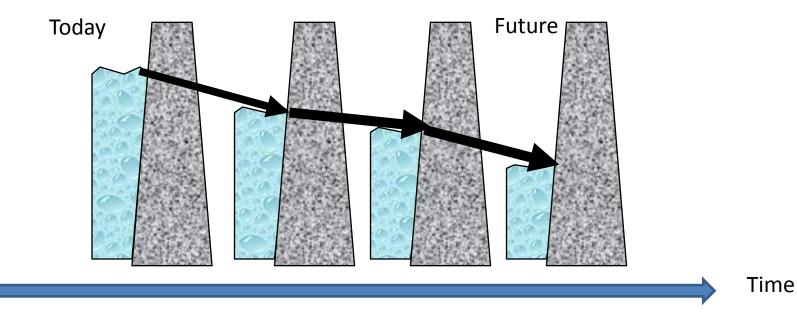


In countries that get electricity from coal or oil, power dispatch is done "locally" and is conceptually a simple matter



The dispatcher ranks the generators by unit price

In countries that most of the electricity is generated by hydro plants, hydrological uncertainty is a relevant issue

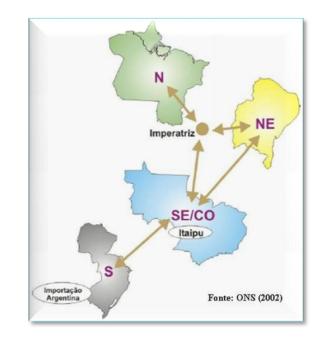


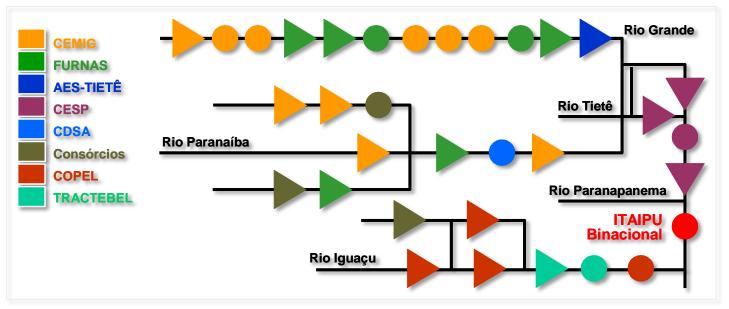
Future water storage depends on present storage, future water inflow and the <u>decision</u> about how much thermoelectricity could be substituted by hydroelectricity

Centralized dispatch

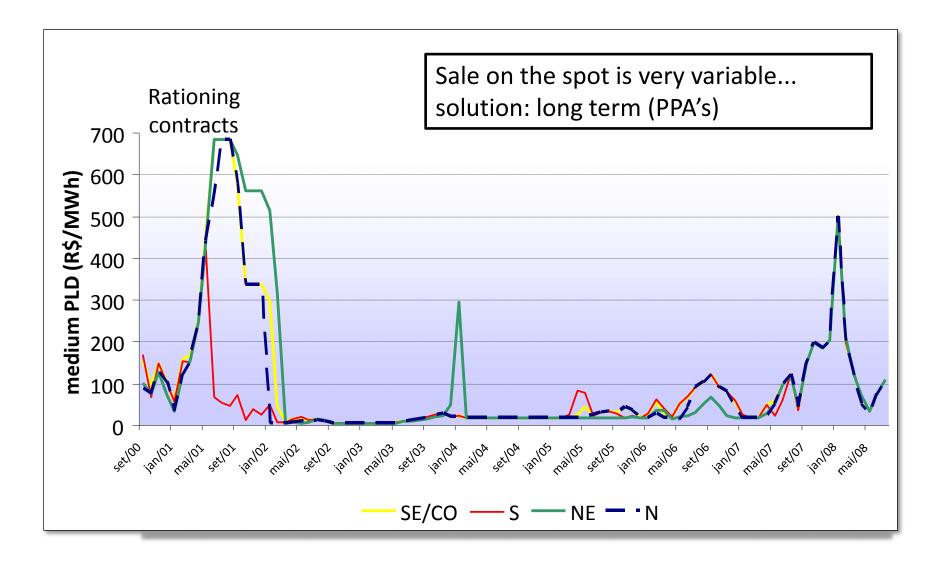
In order to take advantage of hydrological diversity, energy is transported through long distances

Power plants in the same river basin are own by different companies

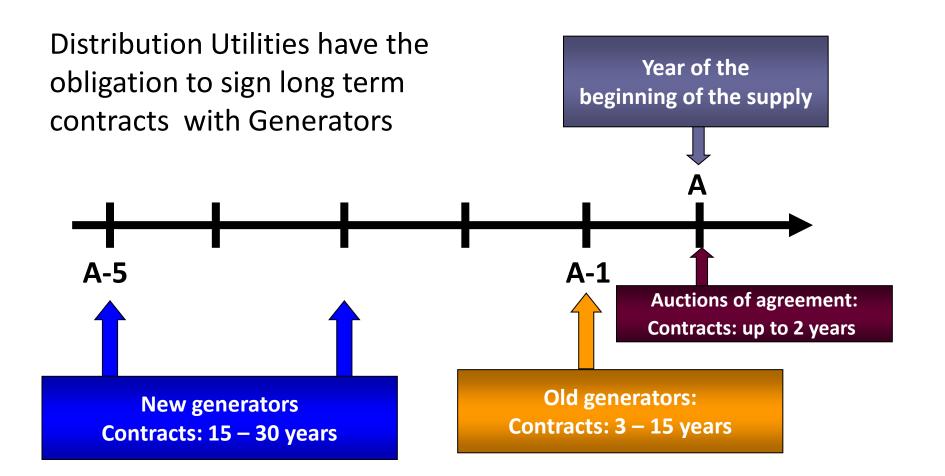




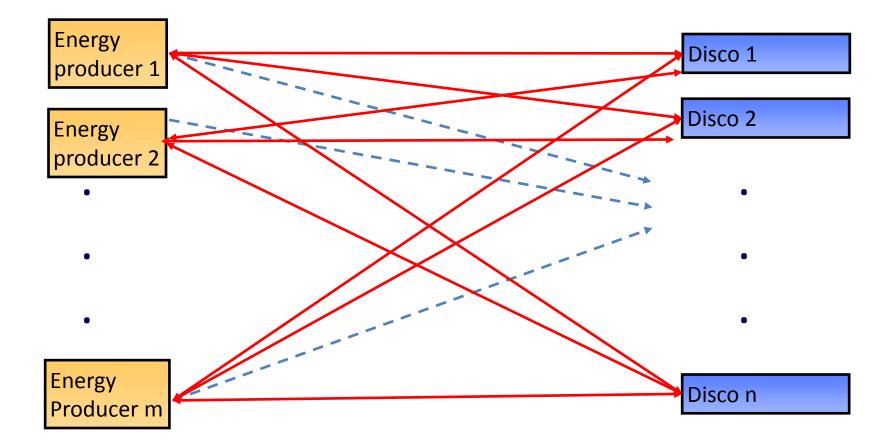
Short term marginal cost Spot price



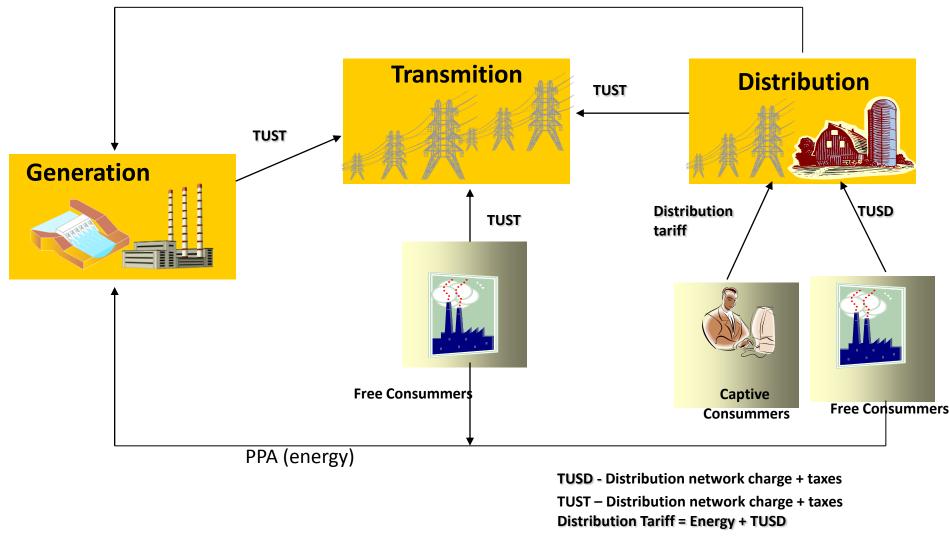
Auctions



New power plants are built if their proponents win Government organized auctions of PPAs

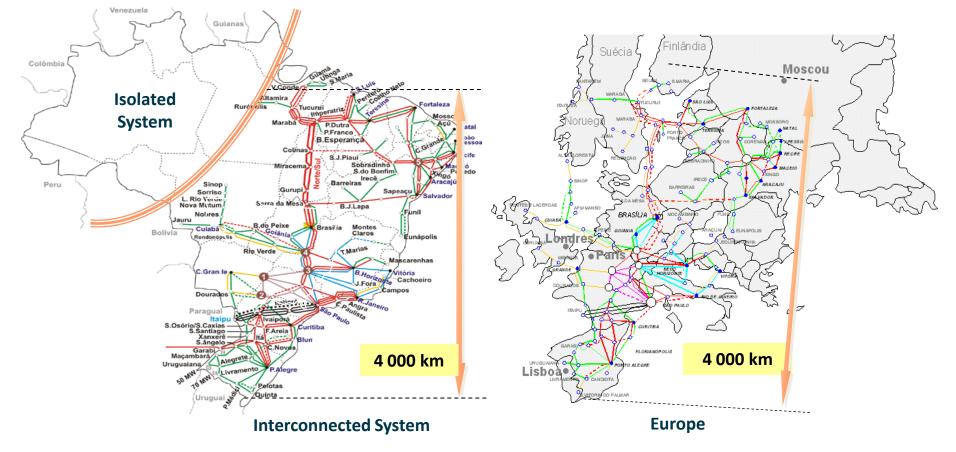


Long term power purchase agreements (PPAs)



PPA – Power Purchase Agreement

The Interconnected high voltage grid transports energy all over the country from river basin with good hydrological conditions to those suffering a drought

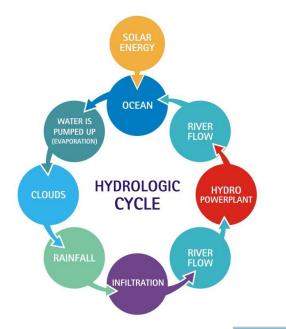


TUSD = low voltage connection tariff

TUST = high voltage connection tariff

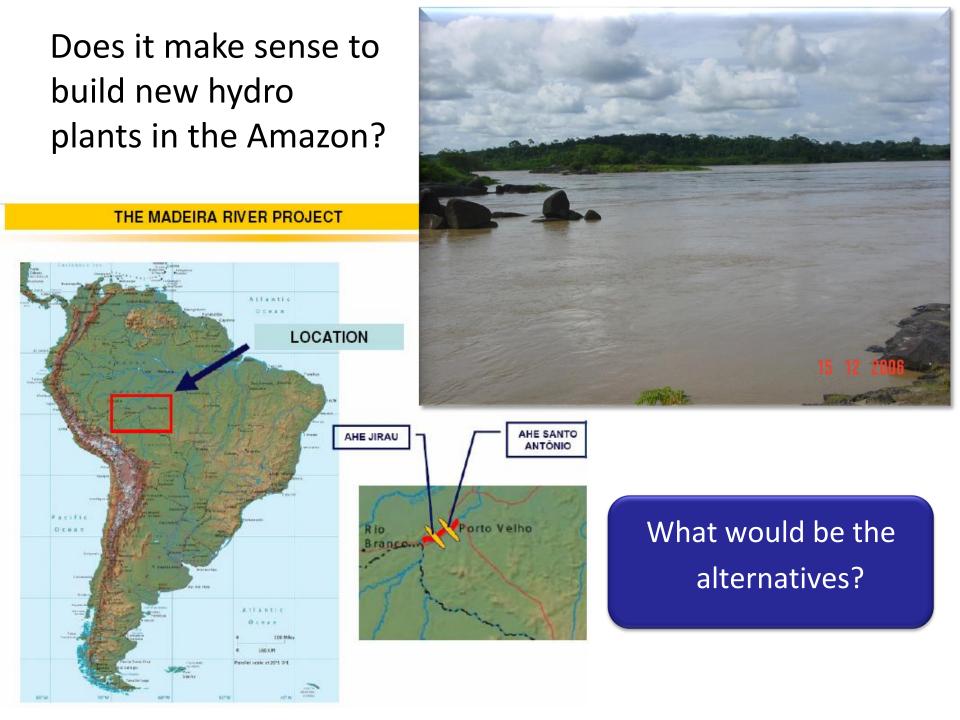
Reduced TUSD and TUST for the alternative sources of energy:

- ✓ biomass
- ✓ small hydro
- ✓ wind
- ✓ waste

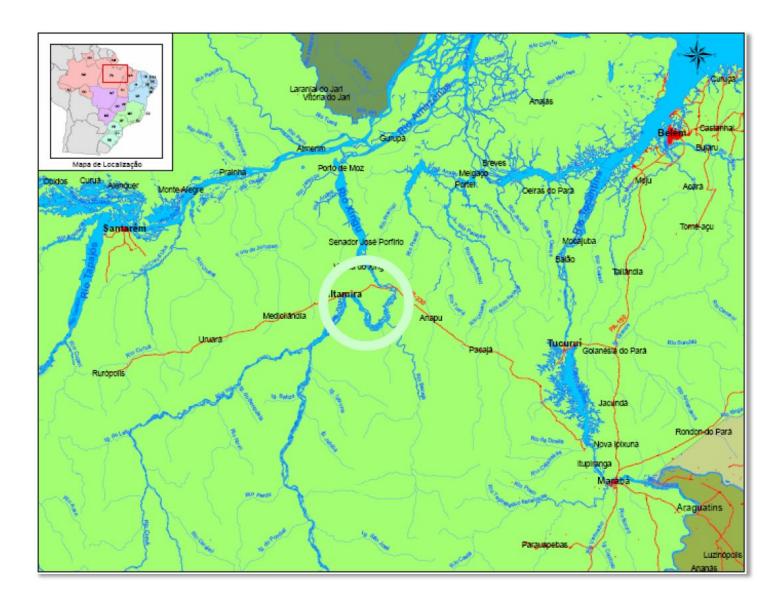


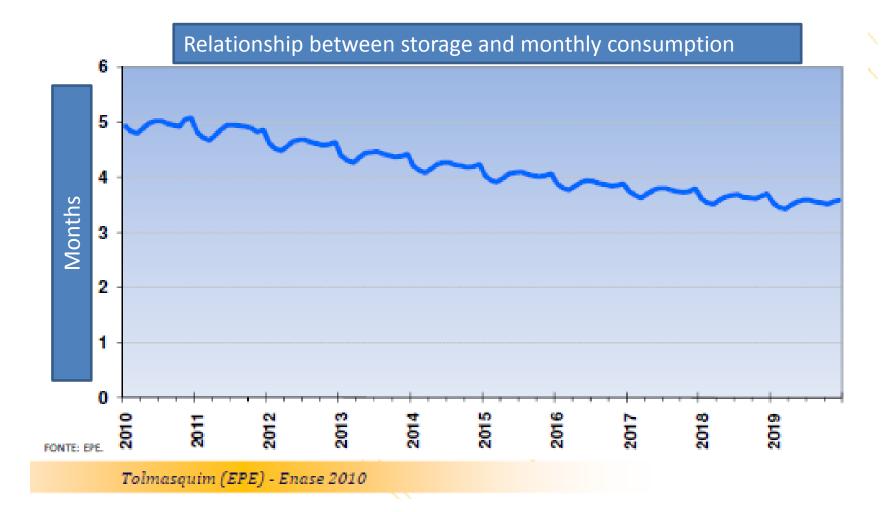
We have been producing electricity from solar energy for more than a century



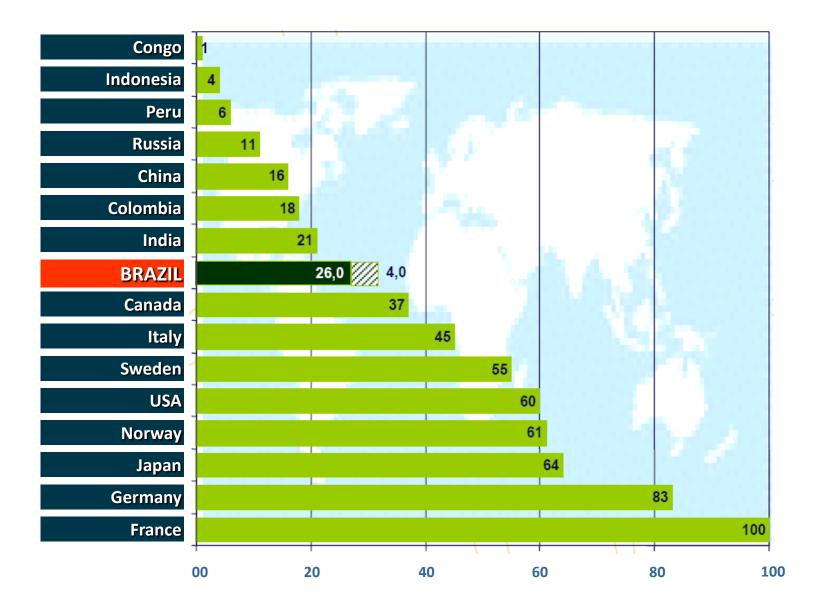


Belo Monte Hydroplant Xingu River



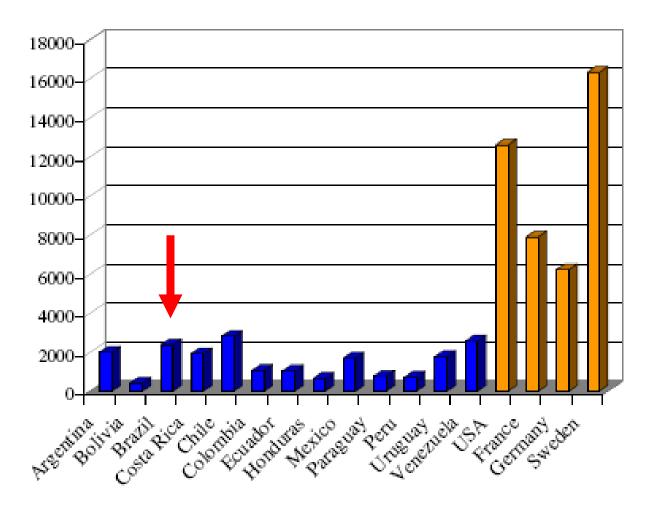


Hydroelectric potential utilized

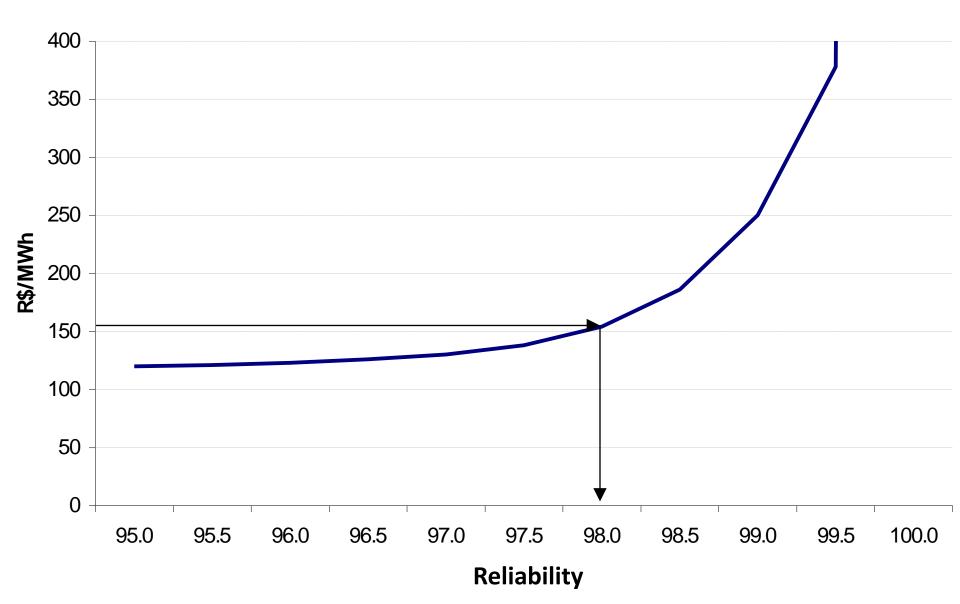


Per capita consumption of electricity

KWh/y

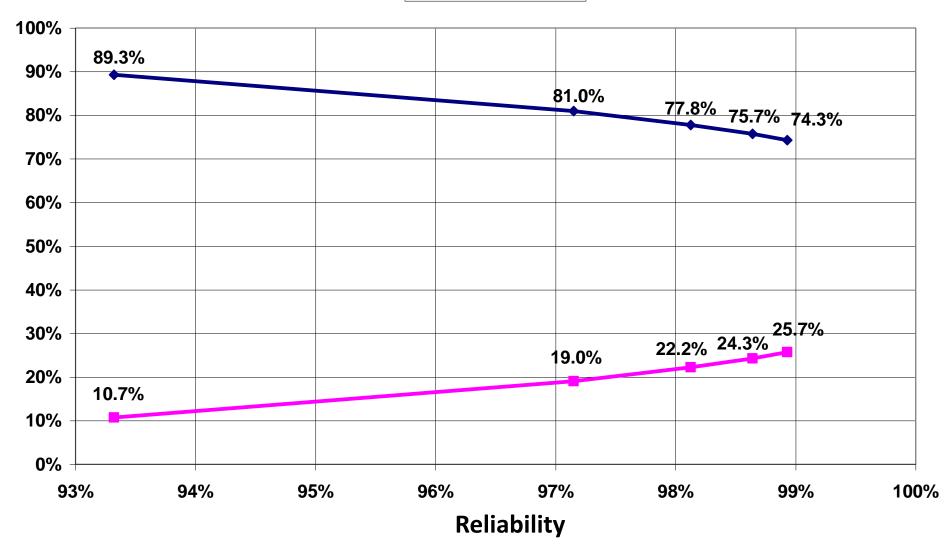


Hydroelctric cost X Reliability



Optimal mix Hydro X Thermal

🔶 Mix H 🗕 Mix T



Regulator's mission

Consumers

Reasonable tariffs

Quality of service

Guarantee of rights

ANFF

Utilities

Adequate remuneration Honored contracts Predictable and clear rules

Government

Strategic interests Development model Universal service

Tariff calculation is based on the "required revenue" of the discos

Non manageable costs (Parcel A): Pass through

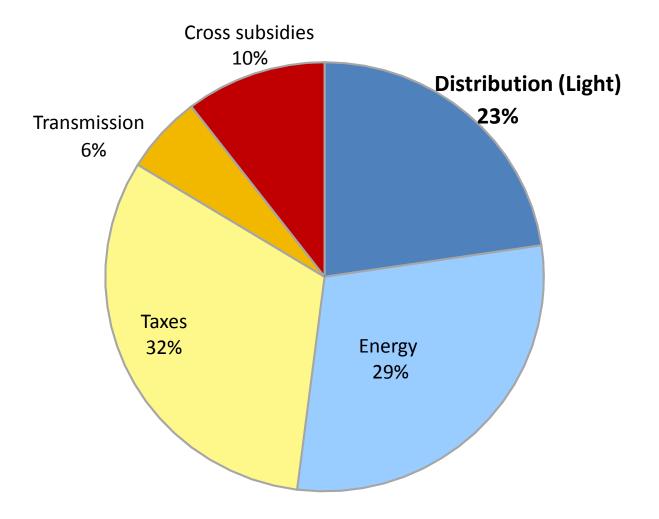
Energy Taxes Transmission system +

Manageable costs (Parcel B): Subject to the regulator

O&M Depreciation Remuneration of the capital

64 distribution companies

Light's tariffs



In a regular year...

Update the non manageable cost



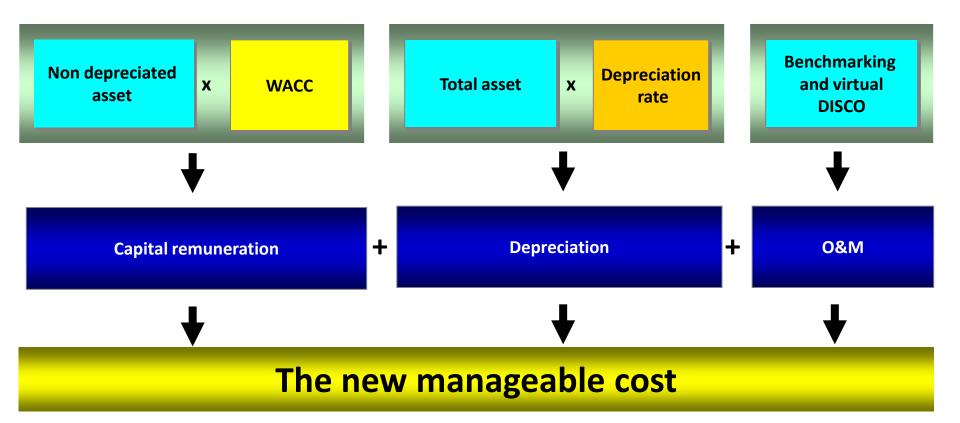
Update the manageable cost by the inflation minus X factor

In a revision year...

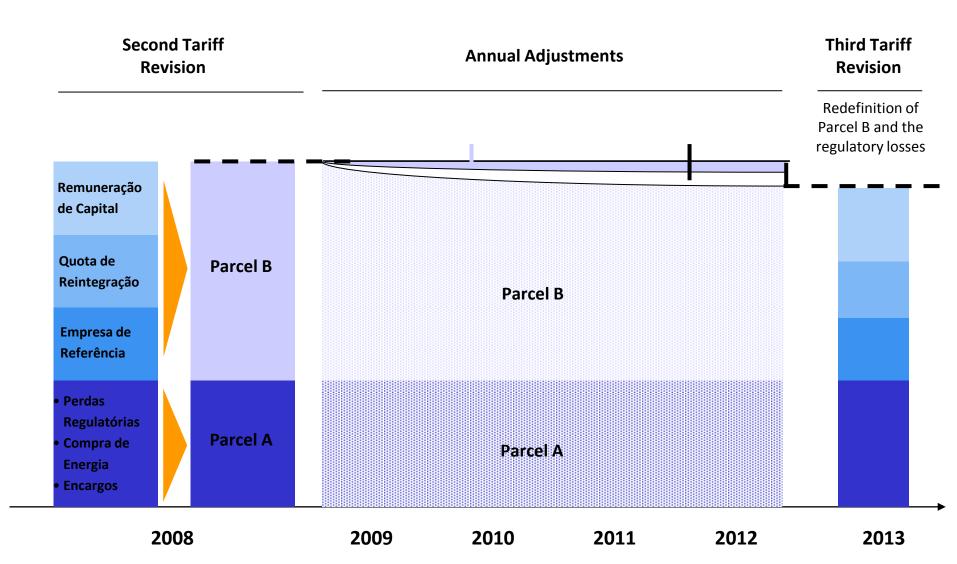
Update the non manageable cost

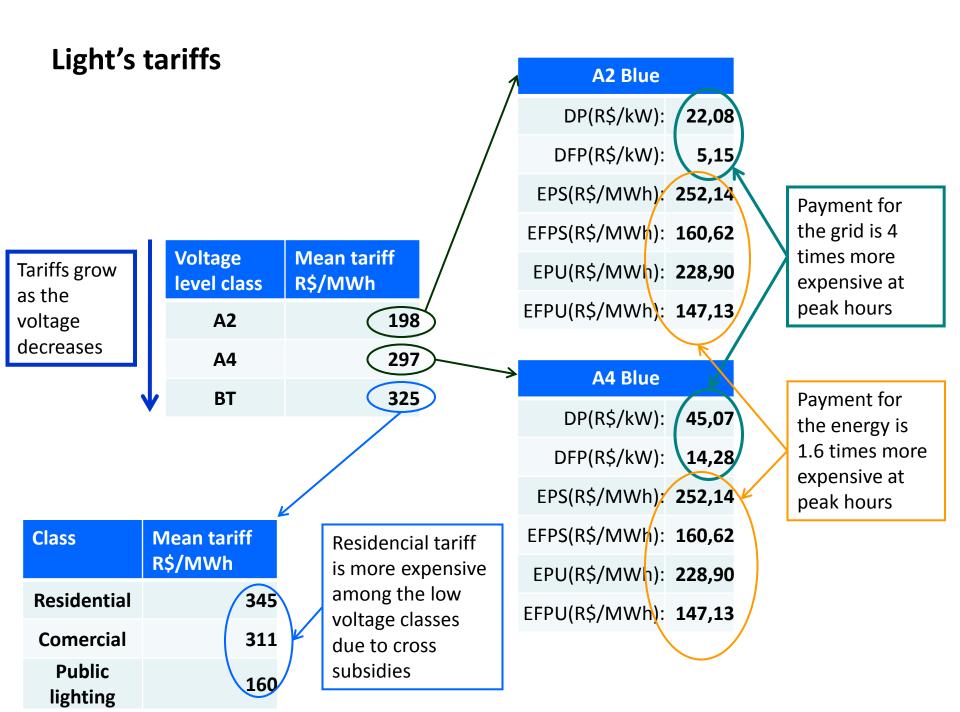


Calculate a new manageable cost through benchmarking and virtual DISCO

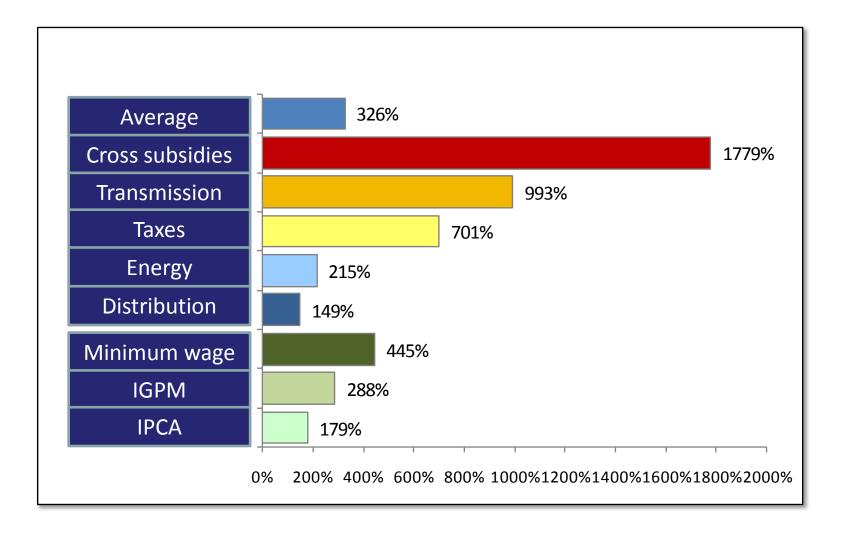


Factor X – Estimated gains of scale





Light's tariffs variation (1995-2011)



<u>Thanks!</u> jerson.kelman@light.com.br